

Why Our Amenities are Partially Supported by Dues

One fact of life that all communities must face is the need for dues. While fees and charges create a certain amount of revenue, they are never enough to cover the entire cost of a community's amenities. At Fairfield Glade, we are fortunate to have a comparatively low dues structure that supports an impressive array of amenities and activities. Our dues account for 40% of the total revenue needed to support our club amenities. This compares favorably to other similar communities, which have a median of 50%. (According to Club Benchmarking, the leading provider of club and community financial and operations survey data.)

There are two factors that work together to help keep our dues low: 1) fiscally responsible management, and 2) timeshare revenues (see Understanding the Value of Our Timeshare Relationship for more on this topic). Our attractive dues structure is just one of many factors that make Fairfield Glade one of the 50 Best Master Planned Communities in the U.S. ("Where to Retire Magazine").